



Team Dennis Conner
America's Cup 1995

November 18, 1993

Mr. Stayne Hoff
Modelwerks
VP/ Director of Operations
7422 Bagley Avenue North
Seattle, Washington 98103

Dear Stayne:

Enclosed please find a check for [REDACTED] representing the final payment for the contract and addendum, for the construction of the 1:5 scale tank test model rudder, keel and bulb including the additional charges for the revisions to the scope of work.

Everyone is ecstatic over the quality of the parts and excited about the prospects of getting tank test data of unprecedented quality partly due to your companies fine work on the appendages.

We look forward to doing future projects with Modelwerks, I know Chris Todter has already discussed some of these with you. I am sure things will run much smoother now that we feel comfortable in getting your group involved in the very early planning stages.

As a small token of our appreciation I have enclosed three copies of "Stars & Stripes, The Official Record, America's Cup XXVIII". Chris and I thought that you might enjoy reading about our exploits during the 1992 America's Cup. It will also give you some additional insight into how the whole program operates. Chris requested that I send three, one for yourself and two for your associates.

We hope you enjoy the books and we look forward to working with you on additional projects.

Best Regards,
TEAM DENNIS CONNER

Bill Trenkle
Vice President
Sailing Operations